Thank you for joining us today.

The webinar will begin momentarily.

Please note: This webinar is being recorded and the materials will be placed on the ABLE National Resource Center website, along with all of our other ABLE webinars, at ablenrc.org/resources/webinars.

WELCOME!
CalABLE Spotlight

Thursday, March, 12 2020

2:00 pm – 3:15 pm ET

The ABLE National Resource Center is funded through a grant from Prudential.
Facilitator

Miranda Kennedy, M.P.P.
Director
ABLE National Resource Center
The ABLE National Resource Center

The ABLE National Resource Center (ABLE NRC) is the leading, comprehensive source of objective, independent information about federal- and state-related ABLE programs and activities, including guidance on tax-advantaged ABLE savings accounts.

Our mission is to educate, promote and support the positive impact ABLE can make on the lives of millions of Americans with disabilities and their families. Our pioneering work in this area and subject matter expertise makes us the foremost authority on topics related to the Achieving a Better Life Experience (ABLE) Act, ABLE accounts, state ABLE programs, ABLE-related policy developments and comprehensive integration of ABLE and financial capability strategies for people with disabilities into public service delivery systems.

ablenc.org
Listening to the Webinar

The audio for today’s meeting can be accessed using Computer Audio or by calling in by phone. If you select Computer Audio, please make sure your speakers are turned on or your headphones are plugged in.

If you do not have sound capabilities on your computer or prefer to listen by phone, dial:

• 1-929-205-6099
• Meeting Code: 506-920-343
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• Real-time captioning is provided during this webinar.
• The captions can be found by clicking on the closed captions icon in your Zoom controls at the bottom of the screen.
• If you do not see the captions after clicking the button, please alert the host via the chat box. You may also view captions in your browser at streamtext.net/player?event=NDI.
Submitting Questions

• Please use the Q&A box to submit any questions you have during the webinar. *Please do not use the chat box.* We will try to answer all questions.

• Please explore the ABLE National Resource Center website for answers to all of your questions and for additional information within our archived webinars, resources and newsletters: ablenrc.org
Technical Assistance

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Facilitator and Presenters

• Facilitator
  o **Miranda Kennedy**, Director, ABLE National Resource Center

• Presenters
  o **Dante Allen**, Executive Director CalABLE
  o **Glenn Friedman**, Manager of Asset Allocation TIAA-CREF
  o **Katie Metz**, Manager of Financial Employment and Inclusion, National Disability Institute
Agenda (Slide 1 of 2)

• Introducing ABLE NRC’s Spotlight Series on ABLE Programs
• Become Familiar with ABLE and the Similarities and Differences Among ABLE Programs
• CalABLE Program Basics
• Saving and Investing with CalABLE
Agenda (Slide 2 of 2)

- CalABLE Details, Including Information on State Level ABLE Legislation
- AchievABLE Corner –
  A Collaboration between National Disability Institute and CalABLE
- Questions
Introducing ABLE NRC’s
ABLE Program Spotlight Webinar Series
State ABLE program representatives will take us on a deeper dive into their ABLE programs and share:

- program specific details
- general guidance
- best practices
- range of investment options offered

Archives: [http://www.ablenrc.org/resources/webinars/program-highlights/](http://www.ablenrc.org/resources/webinars/program-highlights/)
ABLE National Resource Center Tools

Road Map to Enrollment
ablenc.org/get-started/

Road Map to Independence
ablenc.org/manage-account/
ABLE Programs

Choose the ABLE program that’s right for you!

Click on one of these states to get their program details. You can also use our tool that compares state programs.
Focus on CalABLE

MARCH 12, 2020
2:00 TO 3:15 PM EDT
Dante Q. Allen

Executive Director CalABLE
Dante.allen@treasurer.ca.gov
(916) 653-4046

Dante Allen is the executive director for the CalABLE Act Board and is responsible for the strategic direction and operations of the program. Prior to joining CalABLE, Dante served in senior communications roles for organizations both large and small.
Glenn Friedman, CFA
Manager of Asset Allocation
TIAA-CREF Tuition Financing, Inc.

Glenn joined TIAA-CREF Tuition Financing, Inc. in 2013 as a Manager of Asset Allocation and Investments. He creates investment designs for state clients, conducts manager due diligence, evaluates portfolio risk and return characteristics, and delivers presentations to clients covering market updates and plan performance.

In a previous role, Glenn managed over $10 billion in active equity products and implemented daily trading decisions for stocks, futures and currency overlays.
Katie Metz
Manager, Financial Empowerment and Inclusion
National Disability Institute

Since 2000, Katie has worked to increase the understanding of compliance for equal access and opportunities for persons with disabilities, military, Veterans and their families in both government and private sectors. She has led a number of initiatives in asset development, financial education, and the inclusion of disability into D&I employment strategies. In her work, she has created and organized multiple education and curriculum programs designed to enhance financial education and employment opportunities for persons with disabilities, Veterans and their families.
Similarities of all ABLE Programs
Why ABLE?

- ABLE Act is meant to empower people with disabilities and help them save to cover the additional costs of living and working with a disability.

- ABLE can support the financial well-being of people with disabilities to provide for themselves and their families.

- It also allows individuals with disabilities to maintain public benefit status even while saving above the established resource limits.
Who is Eligible?

- Must be disabled before age 26 AND
- Meet the eligibility criteria for disability benefits like SSI or SSDI - OR-
- Self-certification: has been diagnosed by a qualified physician with a physical or mental disability resulting in marked and severe functional limitations that is expected to last at least one year.
- Condition is listed on SSA’s List of Compassionate Allowances or Blue Book Listings.
Similarities Across ABLE Programs

- Eligibility Requirements
- National Programs
- Save or Invest
- Benefits Protection
- Contribution Limits
- Tax Advantaged Status

- Ways to use your account (QDE)
- Account Portability
- Saving and Investing
Differences Across ABLE Programs

- Program Features
  - Prepaid Cards
  - Customer Service Hours
  - Program rules
- Program Fees
- Investment Options
- State Laws to Enhance ABLE
CalABLE

- California’s Qualified ABLE Program, established in 2018.
- Generally mirrors the federal act.
- Online-based savings and investment program.
- Administered through the California State Treasurer’s Office.
CalABLE Basics

- Low fees.
- Free, easy online enrollment process
- Contributions/deposits can be made via electronic fund transfers (ACH) from a bank account, or by check
- National Program
- Prepaid debit card
CalABLE Act Board

- California State Treasurer’s Office.
- Treasurer Fiona Ma, Board Chair.
- Meetings are held quarterly and are open to the public.
Ready to open your account?

Get started at: CalABLE.ca.gov

Save & invest for the future without affecting public benefits.

Tax-free treatment on earnings and withdrawals to pay for disability-related expenses.

OPEN AN ACCOUNT
What is needed to enroll?

- Social Security Number and Government issued ID of the beneficiary (and ALR if assigned).
- $25 initial deposit.
- Routing and account number if you wish to link a bank account in order to transfer money to/from the CalABLE account.
Application Walkthrough

- Personal information—create user ID and password.
- Provide beneficiary or Authorized Legal Representative.
- Select delivery options of how you would like to receive your statements and other information.
- Choose investment option.
- Link a bank account.
- Request a prepaid card.
- Make necessary certifications.
Getting money into your account

- Login at CalABLE.ca.gov.
- Deposits/contributions can be made at any time by check through USPS or by ACH transfer from an account linked to the CalABLE account or through the eGift portal.
- Allow 10 business days for contributions made by check or ACH transfer.
Receiving money from your account

- Login at CalABLE.ca.gov.
- Withdrawals/distributions can be requested by check ($5/check fee) and mailed, or ACH transfer to connected account.
- Funds can be also loaded directly from the CalABLE account onto the optional Prepaid Card, which can be used where Visa debit cards are accepted.
- CalABLE does not track or verify whether a distribution is a QDE—keep records.
- Allow 10 business days for distributions made by check or ACH transfer.
Introducing the CalABLE Visa® Prepaid Card

- Load and reload your card directly from the CalABLE web portal.
- Use the card anywhere Visa debit cards are accepted, online or in-store.
- Statements provide purchase records.
- Low fees.

The CalABLE Visa Prepaid Card is issued by MetaBank®, Member FDIC, pursuant to a license from Visa U.S.A. Inc.
Saving and investing

- Investments managed by TIAA-CREF.
- Money can be deposited into an FDIC insured portfolio or invested in any of three Target Risk Investment Options.
- Fees vary based on the savings/investment options selected.
- Funds may be transferred between portfolios two times annually.
Selecting your investment options
Core beliefs that guide the Investment Menu

- **Diversification.** Investment options that contain multiple components should be highly diversified and capture all relevant asset classes.

- **Simplicity.** Investment options should not be overwhelming to plan investors and should be easily identifiable and distinct from one another.

- **Choice.** Investment options should span the risk spectrum and offer plan participants the ability to achieve different investing goals.

- **Cost.** Investment options should be inexpensive.
CalABLE’s four investment choices

**FDIC-Insured Portfolio:** Seeks a stable, conservative return by investing in a low risk, interest-bearing deposit account.

**Conservative Portfolio:** Seeks a conservative to moderate long-term total return by investing primarily in bond funds, with smaller allocations to stock funds and a funding agreement.

**Moderate Portfolio:** Seeks a moderate long-term total return by investing in stock funds, bond funds and a funding agreement.

**Aggressive Growth Portfolio:** Seeks aggressive growth and long-term total returns by investing primarily in stock funds.
**Interest-bearing**

Bank account from TIAA Bank:
- Savings account that includes interest payments.
- FDIC Insured up to FDIC-permitted limits (generally up to $250,000).

**Stocks**

Diversified mutual funds from TIAA that target the U.S., international developed, and emerging market regions:
- Index funds track, as closely as possible, their respective market segment.
- Costs are kept low.

**Bonds**

Diversified fixed income funds from TIAA that target investment-grade bonds and inflation:
- Primarily covers government-issued bonds, highly rated corporates, securitized assets, and Treasury Inflation Protected Securities.
- Costs are kept low.

**Funding Agreement**

Insurance agreement with TIAA-CREF Life Insurance that guarantees a minimum rate between 1-3%:
- Reset annually.
- Provides stability, protected from market risk.
INVESTMENT OPTIONS

How would you like the money in your CalABLE account to be invested?

- Before making a selection, please ensure you have read the Program Disclosure Statement.
- Contributions will be invested according to the choices you designate below. You may select one or more.
- Your choices must total to 100%.
- You can change your future investment choices at any time by logging into your account.

CONSERVATIVE 25 %

MODERATE 25 %

AGGRESSIVE GROWTH 50 %

FDIC-INSURED %

Total Allocations 100 %
Investing comes with risk:

- Your account value may go down for a variety of reasons.

**Resources are available:**

- The Program Disclosure Statement contains a list of risks that should be reviewed before investing.
- Also contains historical performance for all investment options, information on fees, and cost examples.
- The investment option(s) you select should be aligned with your personal preference, risk tolerance or style.
- May also consider other investment accounts outside of CalABLE or consult a financial advisor/tax expert before choosing.
- Past performance is no guarantee of future results.
CalABLE Details
CalABLE Fees

<table>
<thead>
<tr>
<th>Fee type</th>
<th>Fee Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Account Maintenance Fee (annual—assessed monthly)</td>
<td>$37</td>
</tr>
<tr>
<td>Underlying Investment Fee (varies per investment choice &amp; asset-based)</td>
<td>0.00% - 0.09%</td>
</tr>
<tr>
<td>State Administrative Fee</td>
<td>0.44%</td>
</tr>
<tr>
<td>Paper Statement Mail Delivery Fee (annually)</td>
<td>$10</td>
</tr>
<tr>
<td>Insufficient Funds (per occurrence)</td>
<td>$20</td>
</tr>
<tr>
<td>Check Issuance Fee (per check)</td>
<td>$5</td>
</tr>
</tbody>
</table>

- Online enrollment free
- $25 minimum deposit to open account
CalABLE Fees for $3,000 Assumed Assets

<table>
<thead>
<tr>
<th>Investment Option</th>
<th>FDIC</th>
<th>Conservative Growth</th>
<th>Moderate Growth</th>
<th>Aggressive Growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual Account Maintenance Fee*</td>
<td>$37</td>
<td>$37</td>
<td>$37</td>
<td>$37</td>
</tr>
<tr>
<td>Underlying Investment Fee</td>
<td>$0</td>
<td>$2.70</td>
<td>$3</td>
<td>$2.40</td>
</tr>
<tr>
<td>0.00% FDIC</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0.09% Conservative</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0.09% Moderate</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0.08% Aggressive</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>State Administrative Fee</td>
<td>$0</td>
<td>$13.20</td>
<td>$13.20</td>
<td>$13.20</td>
</tr>
<tr>
<td>Total Annual Fees**</td>
<td>$37</td>
<td>$52.90</td>
<td>$53.20</td>
<td>$52.60</td>
</tr>
</tbody>
</table>

* Annual Account Maintenance Fee deducted from account proportionately on monthly basis.

**Paper statements will include an additional annual $10 fee.
Protection from Medi-Cal Recovery & creditors

◦ SB 218 (Dodd) passed in 2017:
  ◦ Medi-Cal will not file a claim directly on the ABLE account. The state may recover on assets that have transferred from an ABLE account to an estate.

◦ AB 688 (Calderon) passed in 2017:
  ◦ Exempts ABLE accounts from enforcement of money judgements.

◦ Account protection only applies to California residents with a CalABLE account.
What happens when an account owner passes away?

- Any outstanding QDEs may be paid using ABLE funds.
- The account is then transferred into the deceased individual’s estate.
- Medi-Cal will only attempt recovery if (all conditions must apply):
  - The deceased was age 55 or older.
  - The individual was a user of comprehensive Medicaid services (in-home support, skilled nursing, etc.).
  - The individual’s estate is required to go into probate ($150,000 or more).
  - The individual is not survived by a spouse or children under 18 or a disabled child of any age.
AchievABLE Corner

Discover just-in-time financial education resources for current and future CalABLE account holders

A collaboration between NDI & CalABLE

Funded by Wells Fargo Foundation
Objectives of the AchievABLE Corner

- Increase **enrollment & usage** of CalABLE accounts by dispelling myths and breaking down barriers
- Increase knowledge and skills around money management, setting financial goals and creating regular savings habits in order to open and **effectively manage** a CalABLE account
- Test the benefits of providing just-in-time financial resources
- Increase the use of financial wellness products
- Collect and utilize insightful data and feedback from users to adjust and add identified additional information as needed in the future
Connecting


Tax-free treatment on earnings and withdrawals to pay for disability-related expenses

OPEN AN ACCOUNT

Who Is Eligible?
Individuals with a disability that occurred before age 26 are eligible to open a CalABLE account. If you meet this age of onset requirement, and receive benefits under SSI (Supplemental Security Income) and/or SSDI (Social Security Disability Insurance), you are automatically eligible to open a CalABLE account.

Learn more about who is eligible

Plan Benefits
Earnings in your CalABLE account are 100% federal and California state tax-free. Withdrawals to pay for disability-related expenses are also federal and California state tax-free.

The assets in your CalABLE account, up to $100,000, will not affect your ability to receive state and federal benefits such as SSI (Supplemental Security Income) and Medicaid.

Learn more about plan benefits

Qualified Expenses
Funds in a CalABLE account can be used for many different disability-related expenses, ranging from education, employment support, housing, transportation, assistive technology, and healthcare.

A CalABLE account lets you save for emergency funds that can keep you independent and productive.

Learn more about eligible expenses

Welcome!
With the passage of the federal ABLE Act, millions of Americans with disabilities have been empowered to reach a new level of control when it comes to achieving greater financial security.

CalABLE accounts are a new savings option that allow individuals, who became disabled before the age of 26, to save and invest in a tax-advantaged account, without jeopardizing their ability to collect SSI.

Read the latest issue of the CalABLE Quarterly from Dante Allen, Executive Director.

CalABLE has teamed up with National Disability Institute (NDI) to provide you with additional resources to help you with your CalABLE account.

Are you:
• Thinking about opening a CalABLE account?
• Ready to open a CalABLE account?
• Already using your CalABLE account?

NDI has tools and resources in its Achievable Corner to help you open and manage your CalABLE account, no matter where you are in the process.

Learn more
WHERE ARE YOU IN THE CALABLE ACCOUNT PROCESS?

CHOOSE AN OPTION BELOW.

I AM...

THINKING ABOUT OPENING A CALABLE ACCOUNT
LEARN MORE
-I want to know...
- Is a CalABLE account right for me?
- Do I have qualified expenses?
- What can I use my account for?
- Do I have to invest my money?

READY TO OPEN A CALABLE ACCOUNT
GET STARTED
-I want to know...
- How do I open a CalABLE account?
- What documents do I need?
- What income can be saved?
- How do I choose investments?

CURRENTLY USING MY CALABLE ACCOUNT
LET'S GROW
-I want to know...
- Who can contribute to my account?
- What are ways to save money?
- How do I access my money?
- How can I invest my money?
Clearly Defined Answers and Questions

- Real questions direct from account owners
- Real facts people need to know
- Subject matter expert responses
- Take ACTION steps clearly laid out
- Links to multiple activities & resources
  - Take a pledge to save with America Saves
  - Complete a budget worksheet
  - Watch a video and more
Motivation to Save

DID YOU KNOW?

Eligible individuals, family, friends and employers can contribute up to $15,000 a year to a CalABLE account without affecting the account beneficiary’s public disability benefits.

I am ready to open a CalABLE account

TAKE ME BACK >>
Need help with the enrollment process?

CalABLE Customer Engagement Center
Open 9:00 a.m. to 5:00 p.m. PST
Monday – Friday

833-Cal-ABLE (833-225-2253)
CalABLESupport@CalABLE.ca.gov
ABLE Age Adjustment Act

The ABLE Age Adjustment Act (S. 2704/HR 4813) would raise the age limit for ABLE accounts up to age 46 (from the current 26):

◦ Useful for acquired disabilities (i.e. multiple sclerosis, spinal cord injury, some blindness and hearing loss, etc).

◦ Expands the pool of potential ABLE account-holders, including veterans and those with less time to save.
California proposed third-party contributions

- Exploring state legislation to make Third-party contributors tax deductible
CalABLE Webinar Series

- June 17, 2020 - CalABLE Webinar Series Continues
- Contact us for in-person education opportunities
Connect With CalABLE

• Find us on Facebook, Twitter, YouTube and LinkedIn
  ◦ Facebook:  California ABLE Act Board
  ◦ Twitter:  @CalABLE_Board
  ◦ YouTube:  California ABLE Act Board
  ◦ LinkedIn:  California ABLE Act Board

• Join our email distribution list: visit http://www.treasurer.ca.gov/able; under “Quick Links” in left side bar, click “Sign Up to Receive CalABLE Information”
Disclaimers

Consider the investment objectives, risks, charges and expenses before investing in the California 529A Qualified ABLE Program (CalABLE Program). Please call toll-free 833-CAL-ABLE for a Disclosure Statement containing this and other information. Read it carefully.

Before investing in any ABLE program, you should consider whether your home state provides its taxpayers with favorable state tax or other benefits that are only available through investment in the home state’s ABLE program. You also should consult your financial, tax, or other adviser to learn more about how state-based benefits (or any limitations) would apply to your specific circumstances. You also may wish to directly contact your home state’s ABLE program, or any other ABLE program, to learn more about those plans’ features, benefits and limitations. State-based benefits should be one of many appropriately weighted factors to be considered when making an investment decision.

The CalABLE Program is offered by the State of California. TIAA-CREF Tuition Financing, Inc. (TFI), program manager. TIAA-CREF Individual & Institutional Services, LLC, Member FINRA, distributor and underwriter.

None of the State of California, its agencies, TFI or TCS nor any of their applicable affiliates insures accounts or guarantees the principal deposited therein or any investment returns on any account or investment option, and you may lose the principal amount invested. The FDIC Insured Portfolio is FDIC-insured up to $250,000, subject to certain restrictions. Interests in the CalABLE Program are not registered with or in any way approved by the Securities and Exchange Commission or by any state securities commission. 1099668
Questions
Submitting Questions

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• Please explore the ABLE National Resource Center website for answers to all of your questions and for additional information within our archived webinars, resources and newsletters:

  ablenrc.org
Learn More with ABLE NRC Resources!

In addition to The Roadmap to Enrollment, the Three State Comparison Tool, the Tool Comparing Program Features and the Case Summary Series, ABLE NRC has a variety of other resources available to you 24/7 to answer all of your questions!

- Federal Guidance on ABLE
- ABLE Accounts and Tax Time Savings
- ABLE Toolkits
- ABLE Frequently Asked Questions
Help Spread the Word! (Slide 1 of 2)

• Help spread the word! Please share information about ABLE accounts with friends, family and community groups! Add the topic of ABLE within your conversations to inform people of the new opportunity for people to be lifted from poverty, enhance their life and be allowed to save regularly for their current or future needs.

• Open an ABLE account or assist someone else with opening their ABLE account.
Help Spread the Word! (Slide 2 of 2)

- To receive up-to-date information on ABLE, please subscribe to our AchievABLE newsletter.
- Connect with us on social media: Facebook and Twitter.
- Participate in all of the ABLE National Resource Center webinars to stay informed.
Thank you to our ABLE National Resource Center sponsors!