Thank you for joining us! The webinar will begin at 2:00 pm ET.

You will not hear any sound until then. If you are having technical difficulties, please send NDI Admin a message in the chat box.

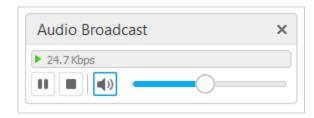


Advantages of ABLE for Those Not Receiving Public Benefits

Facilitated by
Chris Rodriguez, Director, ABLE National Resource Center

Listening to the Webinar

- The audio for today's webinar is being broadcast through your computer. Please make sure your speakers are turned on or your headphones are plugged in.
- You can control the audio broadcast via the audio broadcast panel
- If you accidentally close the panel, you can re-open by going to the **Communicate** menu (at the top of the screen) and choosing **Join Audio Broadcast**



Listening to the Webinar, continued

If you do not have sound capabilities on your computer or prefer to listen by phone, dial:

1-650-479-3207

1-855-244-8681

(Toll-Free Number)

Meeting Code:

408 793 518

Note: You do not need to enter an attendee ID .

Captioning

- Real-time captioning is provided during this webinar.
- The captions can be found in Media Viewer panel, which appears in the lower-right corner of the webinar platform.
- If you want to make the Media Viewer panel larger, you can minimize other panels like Chat, Q&A, and / or Participants.

Submitting Questions

- For Q&A: Please use the Q&A box to submit any questions you have during the webinar and we will direct the questions accordingly during the Q&A portion.
- If you are listening by phone and not logged in to the webinar, you may also ask questions by emailing questions to kauchenbach@ndi-inc.org.

Please note: This webinar is being recorded and the materials will be placed on the ABLE National Resource Center website at: http://ablenrc.org/events/webinar-advantages-able-those-not-receiving-public-benefits

Technical Assistance

 If you experience any technical difficulties during the webinar, please use the chat box to send a message to the host NDI Admin, or you may also email kauchenbach@ndi inc.org.

Presenters and Guests

- Presenters and Panelists
 - Christopher J. Rodriguez, Director, ABLE National Resource Center
 - Michael Morris, Executive Director, National Disability Institute
 - Mark Friese, Senior Vice President, Wealth Management Advisor, Merrill Lynch & Co.
 - G. Christopher Wright, Attorney & CPA, Vogelman,
 Turner & Wright
 - Al Elia, ABLE Account Owner

Agenda

- ABLE Introduction
- Basic ABLE Characteristics
- Tax Incentives
- Profiles and Scenarios
- Meet Al Elia
- Questions and Answers

History of ABLE

What is ABLE?

The Stephen Beck, Jr. Achieving a Better Life Experience (ABLE) Act (PL 113-295) amends the federal tax code to add Section 529A in order to:

create a new option for eligible people with disabilities

to save money in a tax-exempt account

that may be used for qualified disability expenses

while still keeping their eligibility for federal public benefits.

ABLE Becomes Law - December 2014

- One of most bipartisan bills in history
 - 85% of the entire US Congress supported the ABLE Act
 - 381 out of 435 in the US House of Representatives
 - 78 out of 100 in the US Senate
- Authorized (did not require) states to establish ABLE programs
- States acted very quickly to pass state ABLE laws and set up ABLE programs
 - June 2016: First ABLE account available
 - To date, 38 states (plus DC) have launched ABLE programs (many available for nationwide enrollment)

ABLE Basics

Basic Characteristics

- There are eligibility requirements related to opening an ABLE account that speak to the age in which the individual first experienced his/her disability and related to the severity of such disability.
- An eligible individual in not obligated to enroll in their state of residence
- The "Designated beneficiary" is the a ccount owner (although another person such as a parent, guardian, or person with power of attorney may be allowed signature authority over the account).
- Funds in the account may be used for "qualified disability related expenses"
- Assets in, and distributions for qualified disability related expenses, will be disregarded or given special treatment when determining eligibility for most federal means -tested benefits (including Social Security and Medicaid)
- Multiple individuals may contribute to an individual's ABLE account
- There is a \$15,000* annual contribution limit (all contributors combined)*

Who is eligible to be an ABLE account beneficiary?

To be eligible, individuals must meet two requirements:

- 1) Age requirement:must be disabled before age 26; AND
- 2) Severity of disability:
 - Have been determined to meet the disability requirements for Supplemental Security Income
 (SSI) or Social Security disability benefits (Title XVI or Title II of the Social Security Act) and are
 receiving those benefits,

OR

Submit a "disability certification" assuring that the individual holds
documentation of a physician's diagnosis and signature, and confirming that
the individual meets the functional disability criteria in the ABLEAct (related to
the severity of disability described in Title XVI or Title II of the Social Security
Act).

What is a "disability certification"?

- A physician's note stating that you have a "medically determinable physical or mental impairment, which results in marked and severe functional limitations, and which can be expected to result in death or which has lasted or can be expected to last for a continuous period of not less than 12 months, or is blind".
- Obtain this note prior to opening the ABLE account and keep it in your own files
- You will need to certify under penalty of perjury that you have obtained this certification prior to opening the account
- If you are already eligible for SSI or SSDI, then you do not need a separate disability certification

What may funds from an ABLE account be used for?

- Distributions from an ABLE account may be made for "qualified disability expenses".
- "Qualified disability expenses" are expenses that relate to the designated beneficiary's blindness or disability and are for the benefit of that designated beneficiary in maintaining or improving his or her health, independence, or quality of life.
- The term "qualified disability expenses" should be broadly construed to permit the inclusion of basic living expenses and should <u>not</u> be limited to:
 - expenses for items for which there is a medical necessity, or
 - which provide no benefits to others in addition to the benefit to the eligible individual.

Qualified disability expenses may include the following:

- Education, housing, transportation, employment training and support, assistive technology, personal support services, health, prevention & wellness, financial management and administrative services, legal fees, funeral and burial expenses and basic living expenses
- Distributions for non- qualified expenditures will be subject to tax penalties and consequences and may affect eligibility for federal means-tested benefits.

How do ABLE account assets impact eligibility for federal benefits?

ABLE assets will be disregarded or receive favorable treatment when determining eligibility for *most* federal means -tested benefits:

- Supplemental Security Income (SSI): For SSI, only the first \$100,000 in ABLE account assets will be disregarded.
 - SSI payments (monthly cash benefit) will be **suspended** (not terminated) if the beneficiary's a count balance exceeds \$100,000, but SSI benefits (eligibility) will not be terminated. Funds above \$100,000 will be treated as resources.

Impact on Federal Benefits (cont.)

- Medicaid: ABLE assets are disregarded in determining Medicaid eligibility
 - Medicaid benefits are NOT suspended if the ABLE account balance exceeds \$100,000 (that is only applicable to the SSI monthly cash benefit)
 - Medicaid Payback: Any assets remaining in the ABLE account when a beneficiary dies, subject to outstanding qualified disability expenses, can be used to reimburse a state for Medicaid payments made on behalf of the beneficiary after the creation of the ABLE account (the state would have to file a claim for those funds)

Tax Advantages

Tax Advantages

- A Qualified ABLE Program is exempt from tax.
 This means that earnings accumulate tax free and distributions are not taxed so long as the distributions do not exceed qualified disability expenses of the designated beneficiary.
- No federal tax deduction is allowed, but states might allow a deduction. These accounts work a lot like section 529 education savings accounts.

Qualified Program Means

- Program established by State
- One designated beneficiary per account
- Contributions only in cash no in-kind transfers, but rollovers from section 529 education accounts allowed by new law.
- Aggregate annual contributions, including 529 rollovers, cannot exceed
 the annual gift tax exclusion, current at \$15,000 per calendar year. Gift tax
 issues could arise if a person makes a contribution up to the \$15,000 limit
 and also makes other gifts to the eligible individual during the same year.
- Limited investment direction two times per year
- Cannot be used as security for a loan

Distributions and Tax

- Not taxable unless exceed qualified disability expenses
- Rollovers from one ABLE account to another ABLE accounts are not distributions, but only one rollover allowed in a 12-month period.
- Changes in beneficiaries are not distributions if the new beneficiary is an eligible individual and a member of the family of the former beneficiary. Gift tax and Generation skipping tax do not apply to these kinds of transfers.
- Distributions not used for qualified expenses are included in gross income. Income tax is imposed on the earnings portion, not the entire distribution.
- Additional 10% tax on distributions included in gross income, i.e. those not used for qualified disability expenses
 - Penalty tax does not apply to distributions made after death of the designated beneficiary

State Tax Benefits

- Each state is different.
- Virginia allows a \$2,000 deduction with carryforward of un-used amounts, but if the contributor is age 70 the entire contribution can be deducted.
- Maryland allows a deduction of \$2,500 (\$5,000 if married filing a joint return)
- DC does not allow a deduction

Watch Your ABLE Funds Grow!

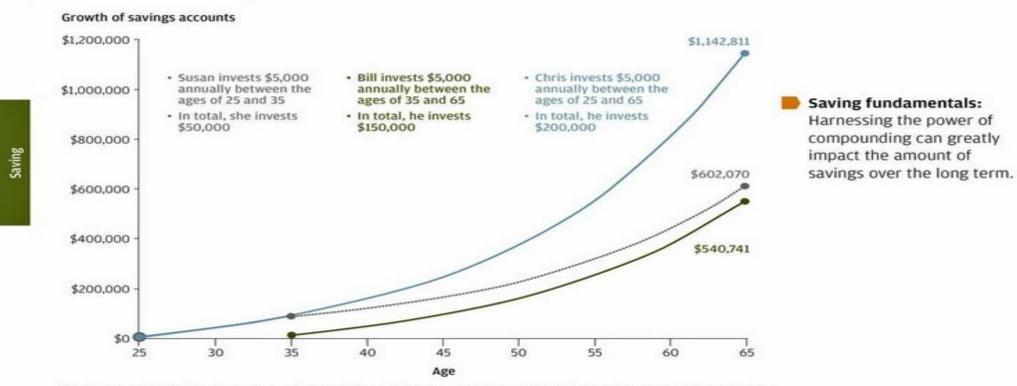
- Compounding Interest
- Tax Free Growth

Power of Compounding and Your ABLE Account



Benefit of saving early

16



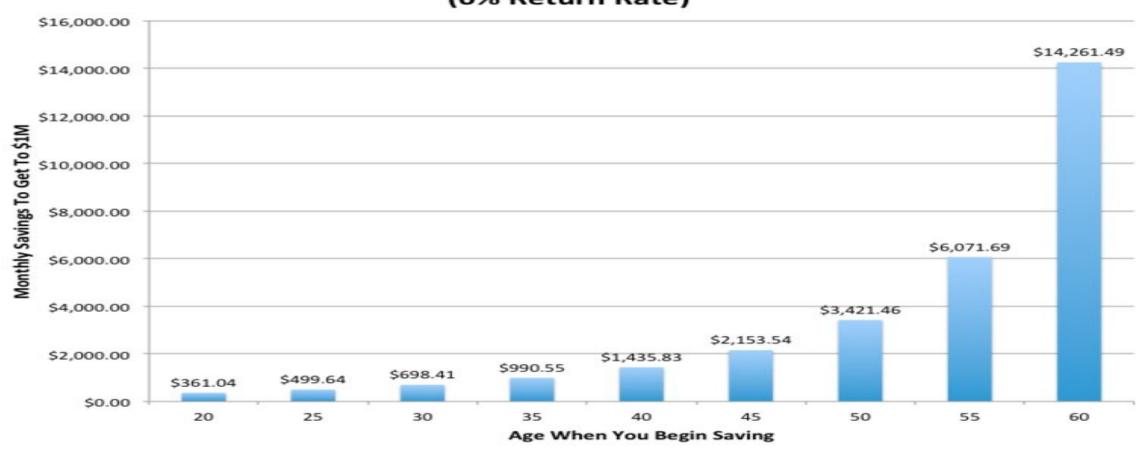
The above example is for illustrative purposes only and not indicative of any investment. Account value in this example assumes a 7% annual return. Source: I.P. Morgan Asset Management.

Compounding refers to the process of earning return on principal plus the return that was earned earlier.



Who wants to be a millionaire?

How Much You Need To Save To Get To \$1M At Retirement (6% Return Rate)



Traditional Retirement Savings

- 401(k)
- 403(b)
- IRA
- ABLE



Fact Pattern

- 18 year old.
- Adds \$ 15,000 per year.
- Starts to draw against account at age 59 ½.



Results

Total Savings \$ 3,681,967



Tax Man

Total Savings \$ 3,681,967

Taxes Due \$ 1,030,950

Net \$ 2,651,017



Fact Pattern

- 18 year old.
- Adds \$ 15,000 per year.
- Starts to draw against account at age 59 ½.



Results

Total Savings \$ 3,681,967



Tax Man

Total Savings \$ 3,681,967

Taxes Due <u>\$ -0-</u>

Net \$ 3,681,967



Life Changes

- ABLE assets not considered an available resource.
- Money grows tax free
- Gains are not taxes
- Medical benefits are still intact (Medicaid)
- Flexible use of money (example, housing)

Resources Available

- Workbook
- On-line calculator
- Referrals for your circle of support

Mark Friese, Merrill Lynch Special Needs Group 1152 15th Street N.W. Washington D.C. 20005 202-659-6138 Mark Friese@ml.com

Advantages to Non Benefits ABLE Account Owners

- There is no requirement that you must be on benefits to open an ABLE account
- You may not have access to a conventional savings tool
- Tax benefits may outweigh using a more conventional savings tool (401k, IRA, 403b)
- You may not be on benefits now, but may need them in the future

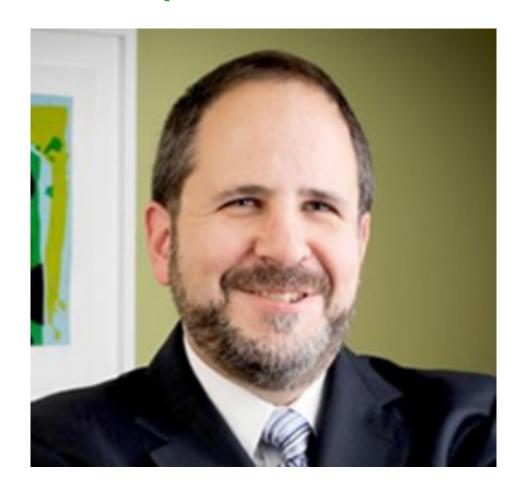
Jim (Scenario 1)

- Jim is an artist that was involved in a car accident when he was, which resulted in paralysis from the waist down.
- At age 30, Jim started his own business selling his artwork. He makes well over the allowable income to qualify for public benefits, including Medicaid and his disability related needs are currently being met with help from friends and family.
- Jim, as a small business owner, does not have access to a employer based retirement fund so that he can save for his future.
- Jim opens an ABLE account to act as a retirement fund and realizes that the tax benefits of the ABLE account outweigh benefits that would have been provided through a typical 401k and the funds are far more accessible if he should need them for disability expenses prior to retirement age.

Bette (Scenario 2)

- Bette was diagnosed with early age Parkinson's disease at age 25.
- Bette's symptoms were mild (not needing supports provided through Medicaid) and allowed her to continue her job as a computer software engineer for a company that offered a 401k, as a result she felt no need to open an ABLE account.
- Bette's Parkinson's progressed in her 30's to a point where she could no longer keep her job and needed supports provided through Medicaid, however, Bette had considerable resources in her 401k that now prohibited her from accessing supports and services provided by Medicaid.

Al Elia (ABLE Account Owner)



Al Elia primarily opened his Massachusetts ABLE account as a retirement account. As an attorney with a small firm that doesn't currently offer retirement benefits having an ABLE account effectively gives Al a private 401(k)without having to worry about penalties for early withdrawals, should a need arise. Al, who is blind, had a successful career as a software engineer prior to becoming an attorney.

ABLE Programs

What We're About

The ABLE National Resource Center (ANRC) is a collaborative whose supporters share the goal of accelerating the design and availability of ABLE accounts for the benefit of individuals with disabilities and their families. We bring together the investment, support and resources of the country's largest and most influential national disability organizations. LEARN MORE









Which state has the best program for you?

No matter which state you call home, you can open your ABLE account in any state with an active ABLE program.

SELECT A STATE TO BEGIN →

(Blue indicates active programs.)

You can also use our **TOOL THAT COMPARES STATE PROGRAMS**.

The ABLE National Resource Center

The ABLE National Resource Center (ANRC) is a collaborative whose supporters share the goal of accelerating the design and availability of ABLE accounts for the benefit of individuals with disabilities and their families. We bring together the investment, support and resources of the country's largest and most influential national disability organizations .

www.ablenrc.org

Question and Answers

Contact us!

Christopher J. Rodriguez

Director

ABLE National Resource Center

crodriguez@ndi-inc.org